

# INVESTMENT GUIDE & BUSINESS OPPORTUNITIES



## HIGH-TECH PARK



### LOGISTICS PARK AND AEROSPACE PARK

#### Logistics Park

- Integrated air cargo network and transportation hub
- High-tech and smart industrial parks with high-spec build-to-suit facilities
- Provision for Free Commercial Zone
- Championing Industry 4.0
- Access to end-to-end logistics solutions

#### Catering for Future Demand of Logistics and Aerospace Industries Beyond 2025

- Land Size 1,000 acres
- Scalable & Flexible Development Size
- Leveraging on DFTZ
- Base for Top 20 freight forwarders & integrators

#### Aerospace Park

- Aerospace manufacturing and components MRO
- Regional distribution centers
- Global mono-brand/SME warehousing
- Light manufacturing
- R&D centers
- Training & technical academy
- Meeting & conference space

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## SPECIAL INDUSTRIAL ZONE



### CREATING INDUSTRIAL PARK OF INTERNATIONAL STANDARD | MANAGED AND SECURED

#### ADVANTAGES

- ✓ Strategic location – within KLIA
- ✓ Provision for gated, guarded & garden concept
- ✓ Multimodal connectivity via air, road, and sea
- ✓ Competitive Pricing
- ✓ Sizeable land available for large scale development
- ✓ Accessible via major highways & railway networks
- ✓ Provision for key developments
  - Light and medium industry
  - Warehousing
  - Specialized industry (aeronautical/high-tech)
- ✓ Facilitation for Government's incentives

#### DEVELOPMENT TIMELINE

**Year 0-1**  
Preliminary work (Soil Investigation and Topography studies)

**Year 2-4**  
Earthworks and Main Infrastructure

**Year 4-5**  
Construction of Facilities  
Target Operation of Phase 1 : 2024

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## CAINIAO AEROPOLIS EWTP HUB, MALAYSIA



### DESCRIPTION

- Joint venture between Cainiao HK (logistic arm of Alibaba Group) & Malaysia Airports
- GFA of 1.1 million sqft at KLIA Aeropolis DFTZ Park

### TARGET PLAYERS

- Cargo Terminal Operators
- Regional Distribution Centre for all industries, especially for local and international SME
- 3PL Providers with Contract Logistics Services

### BENEFIT

- Overall cost advantage in SEA region
- Huge space to cater for expansion
- Direct access to Airside
- Process efficiency for end-to-end cross border clearance
- Free Commercial Zone benefits
- Plug and Play



## WHY KLIA AEROPOLIS?

### Our Unique Value Propositions

1. Scalable land to accommodate growth via a flexible business model
2. Excellent Infrastructure and Connectivity
3. Strategically located and exposure to Malaysia's attractive aviation landscape
4. Ecosystem readiness and market access
5. Ease of doing business
6. Access to skilled workforce

## KLIA OVERVIEW | Connectivity & Frequency



## FUTURE DEVELOPMENT



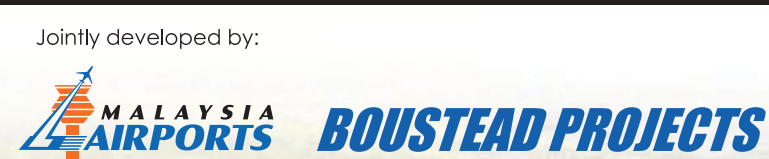
### AIRPORT CENTRAL

- Land Size: 450 acres
- Developable area : 244 acres
- GFA: 14.4 million sqft
- Business and leisure destination
- 4km central boulevard linking KLIA and KLIA2
- Equipped with people mover systems
- Captive demand with >60 mil footfall annually

### BUSINESS PARK

- Land Size: 1,300 acres
- Developable area : 760 acres
- GFA: 48.5 million sqft
- Mixed cluster of industrial & commercial zone
- Equipped with modern and smart infrastructure
- Well connected through a multimodal transportation hub with main vehicular routes and green networks

## SUBANG AEROTECH PARK



A complete ecosystem for Aerospace Manufacturing, MRO and Hi-Tech Industries.

The opportunity for Build-to-Suit facilities within a gated & guarded community and a park management of 60 acres of greenfield development at Subang Airport

## BUSINESS FACILITATION SERVICES

Malaysia Airports connecting the dots with linkage to the GoM, Gov-linked agencies & industry partners

- Smart Partnership Strategy
- Facilitation for Government's incentives & investment coordination
- Liaison with Government-linked agencies
- Customised human capital development solutions

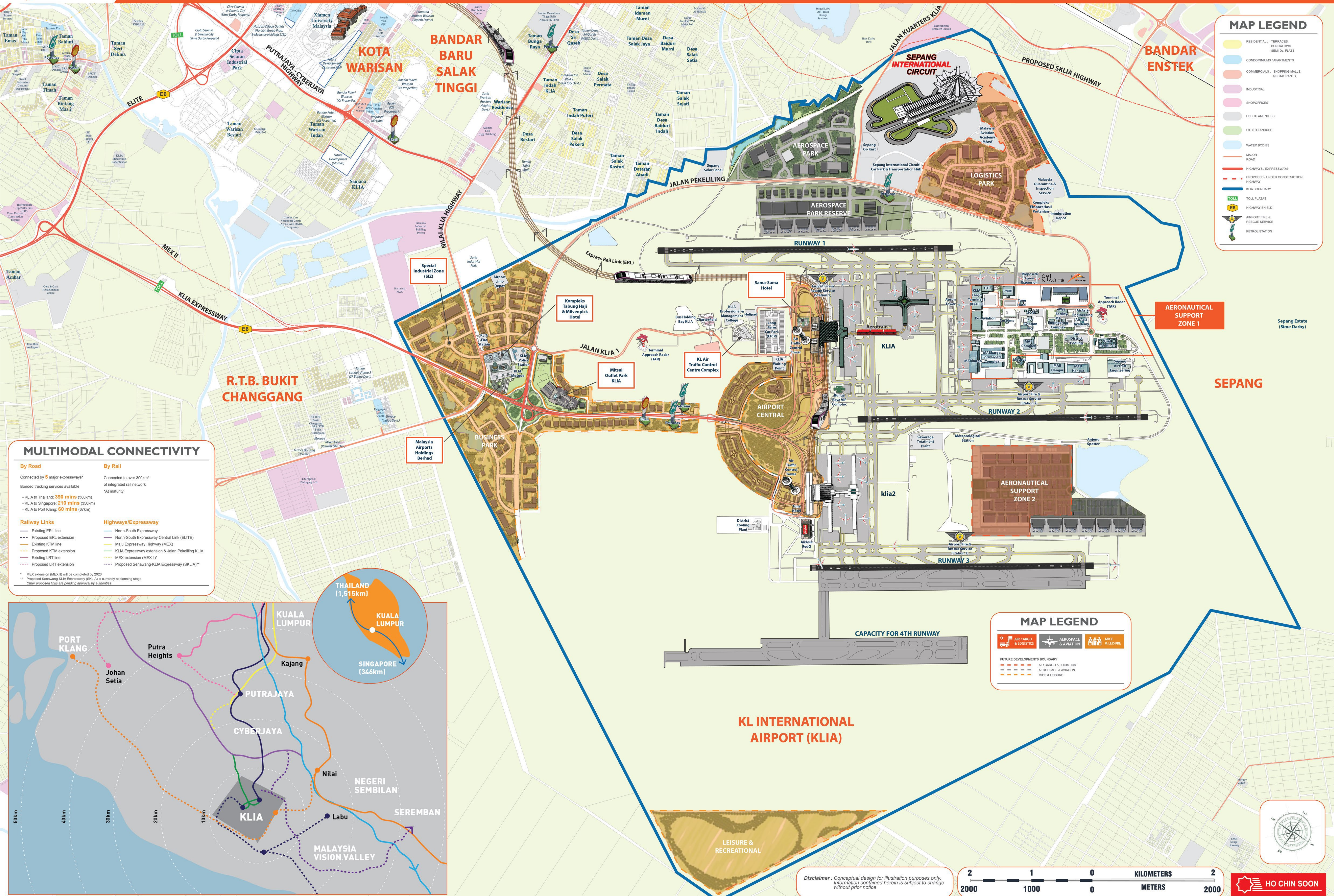
STAY CONNECTED WITH US



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### MAP LEGEND

- RESIDENTIAL: TERRACES, SEMI-DI. FLATS
- CONDOMINIUMS / APARTMENTS
- COMMERCIALS: SHOPPING MALLS, RESTAURANTS
- INDUSTRIAL
- SHOPOFFICES
- PUBLIC AMENITIES
- OTHER LANDUSE
- WATER BODIES
- MAJOR ROAD
- HIGHWAYS / EXPRESSWAYS
- PROPOSED / UNDER CONSTRUCTION HIGHWAY
- KLIA BOUNDARY
- TOLL PLAZAS
- HIGHWAY SHIELD
- AIRPORT FIRE & RESCUE SERVICE
- PETROL STATION

### MULTIMODAL CONNECTIVITY

**By Road**  
 Connected by 5 major expressways\*  
 Bonded trucking services available

- KLIA to Thailand: 390 mins (580km)
- KLIA to Singapore: 210 mins (350km)
- KLIA to Port Klang: 60 mins (67km)

**By Rail**  
 Connected to over 300km\* of integrated rail network  
 \*At maturity

**Railway Links**

- Existing ERL line
- Proposed ERL extension
- Existing KTM line
- Proposed KTM extension
- Existing LRT line
- Proposed LRT extension

**Highways/Expressway**

- North-South Expressway
- North-South Expressway Central Link (ELITE)
- Maju Expressway Highway (MEX)
- KLIA Expressway extension & Jalan Pekeliling KLIA
- MEX extension (MEX II)\*\*
- Proposed Senawang-KLIA Expressway (SKLIA)\*\*

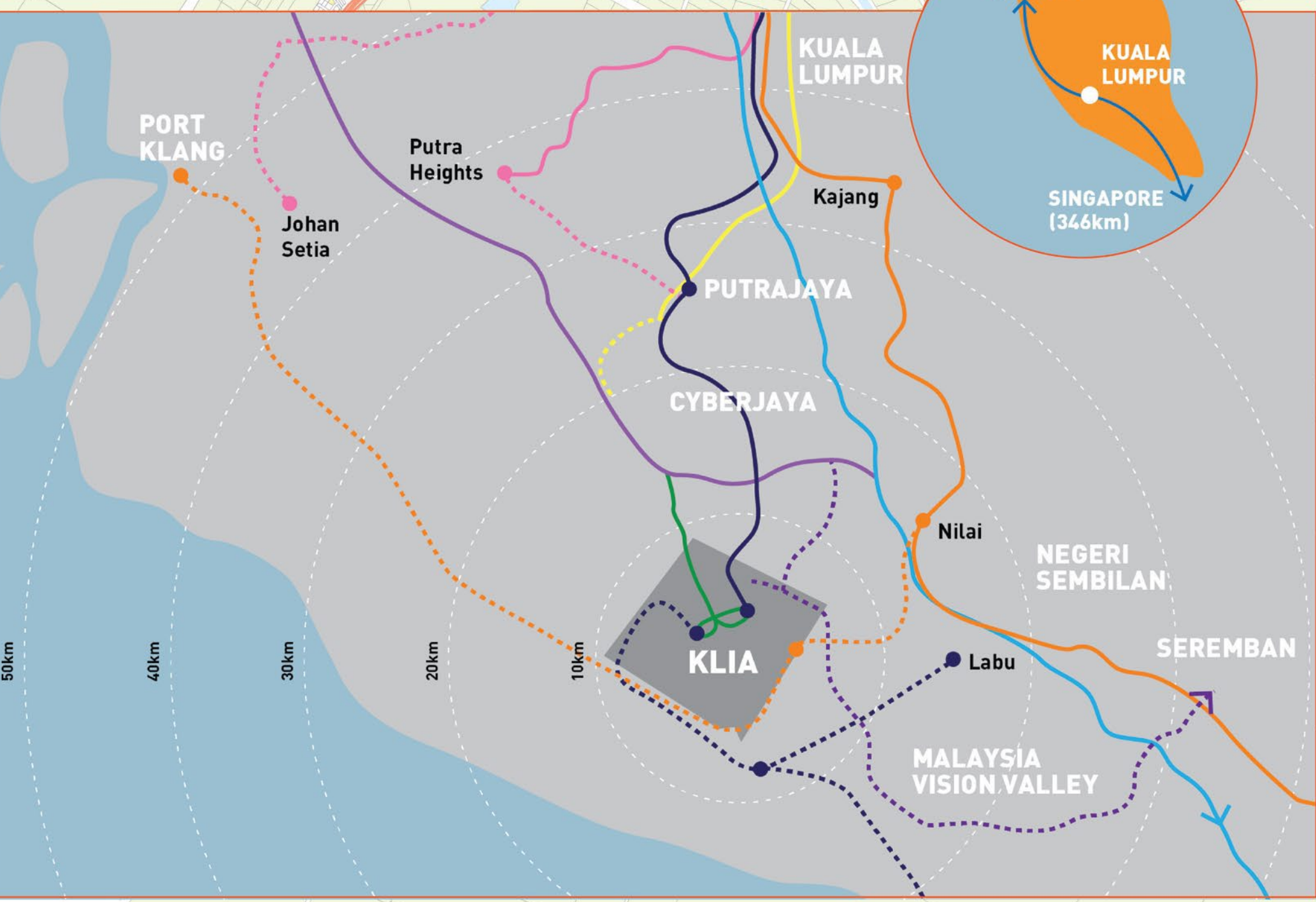
\* MEX extension (MEX II) will be completed by 2020  
 \*\* Proposed Senawang-KLIA Expressway (SKLIA) is currently at planning stage  
 Other proposed links are pending approval by authorities

### MAP LEGEND

- AIR CARGO & LOGISTICS
- AEROSPACE & AVIATION
- MICE & LEISURE

**FUTURE DEVELOPMENTS BOUNDARY**

- AIR CARGO & LOGISTICS
- AEROSPACE & AVIATION
- MICE & LEISURE



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